2024 PROFILE of

International Homebuyer Transactions

of MIAMI Association of REALTORS°



Florida: #1 Destination of U.S. Foreign Buyers for 16th Consecutive Year!

Share of Top 10 States to Total Foreign Buyer Purchases										
	FL	TX	CA	AZ	GA	NJ	NY	NC	IL	MI
2009	23%	11%	13%	7%	1%	1%	2%	3%	4%	1%
2010	22%	8%	12%	11%	5%	2%	4%	2%	1%	2%
2011	31%	9%	12%	6%	2%	3%	3%	2%	3%	1%
2012	26%	7%	11%	7%	4%	1%	4%	2%	3%	3%
2013	23%	9%	17%	9%	2%	2%	3%	1%	2%	2%
2014	23%	12%	14%	6%	2%	3%	3%	2%	3%	2%
2015	21%	8%	16%	5%	2%	3%	3%	2%	3%	2%
2016	22%	10%	15%	4%	2%	4%	4%	3%	4%	2%
2017	22%	12%	12%	4%	3%	4%	3%	3%	3%	2%
2018	19%	9%	14%	5%	4%	4%	5%	3%	3%	3%
2019	20%	10%	12%	5%	3%	4%	3%	3%	3%	2%
2020	22%	9%	15%	3%	3%	4%	5%	3%	3%	2%
2021	21%	9%	16%	5%	3%	4%	4%	3%	3%	3%
2022	24%	8%	11%	7%	2%	3%	4%	4%	3%	1%
2023	23%	12%	12%	4%	2%	2%	3%	4%	4%	1%
2024	20%	13%	11%	5%	4%	4%	4%	4%	3%	2%



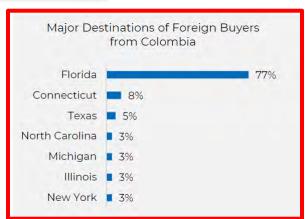
Florida: A Major Destination of U.S. Foreign Buyers in 2024













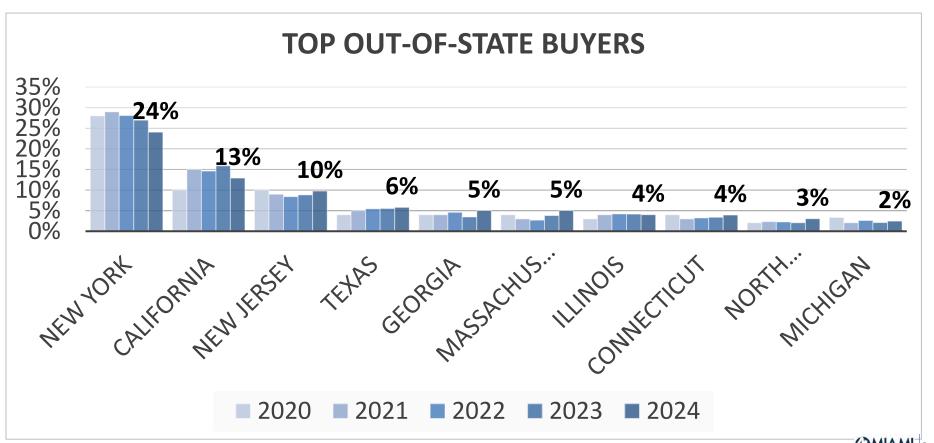
U.S. OUT-OF-STATE BUYERS

FOREIGN BUYER PURCHASES

Dollar and Volume
Origin and Destination
Foreign Buyer Preferences



MIAMI Out-of-State Buyers: New York is Again Top State of Origin



\$3.1 Billion MIAMI Foreign Buyer Dollar Sales

MIAMI REALTORS® FOREIGN BUYER DOLLAR VOLUME (IN BILLION DOLLARS)

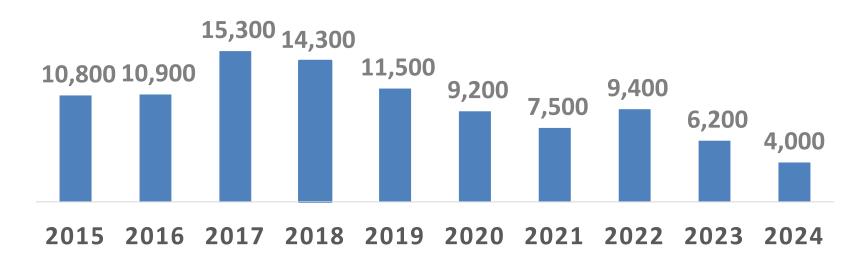


2015 2016 2017 2018 2019 2020 2021 2022 2023 2024



4,000 Properties Purchased by MIAMI Foreign Buyers

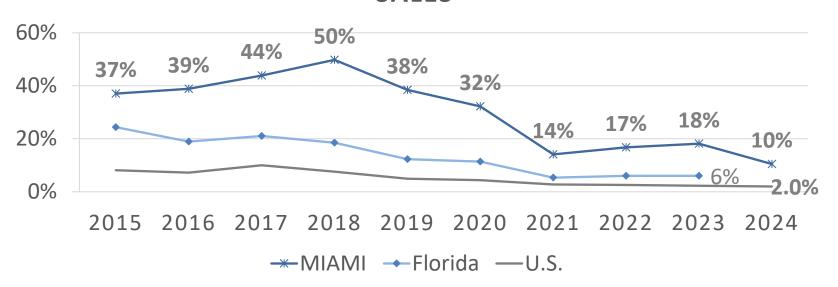
MIAMI REALTORS® FOREIGN BUYER PURCHASES





10% MIAMI Foreign Buyer Share by Dollar Volume vs. 2% Nationally

FOREIGN BUYER DOLLAR VOLUME AS A PERCENT OF MIAMI REALTORS® DOLLAR CLOSED SALES

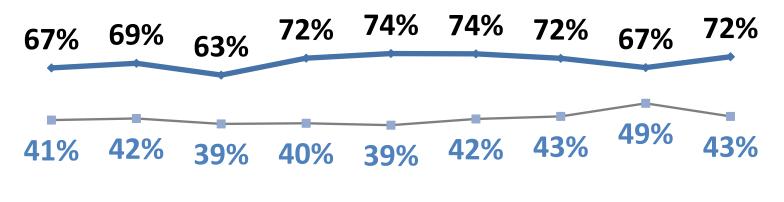


Note: Florida data is still being updated by Florida



72% of MIAMI Foreign Buyers Reside Outside the US ("Type A") vs. 43% Nationally

SHARE OF NON-RESIDENT FOREIGN BUYERS

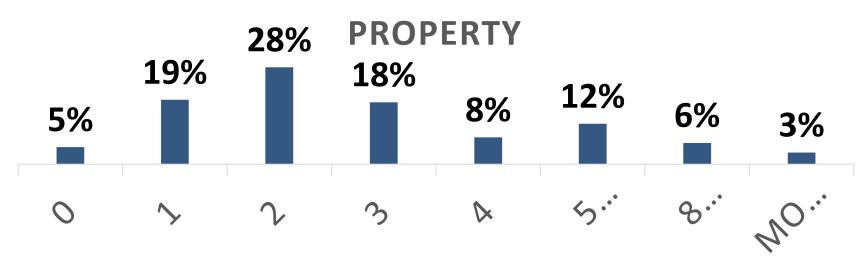


2016 2017 2018 2019 2020 2021 2022 2023 2024 → MIAMI → U.S.



52% Visited Florida 2x or Less Before Purchasing

NUMBER OF TIMES FOREIGN BUYER VISITED FLORIDA BEFORE BUYING A



Miami-Dade: 65% of MIAMI Foreign Buyer Sales

MIAMI REALTORS® FOREIGN BUYER SALES

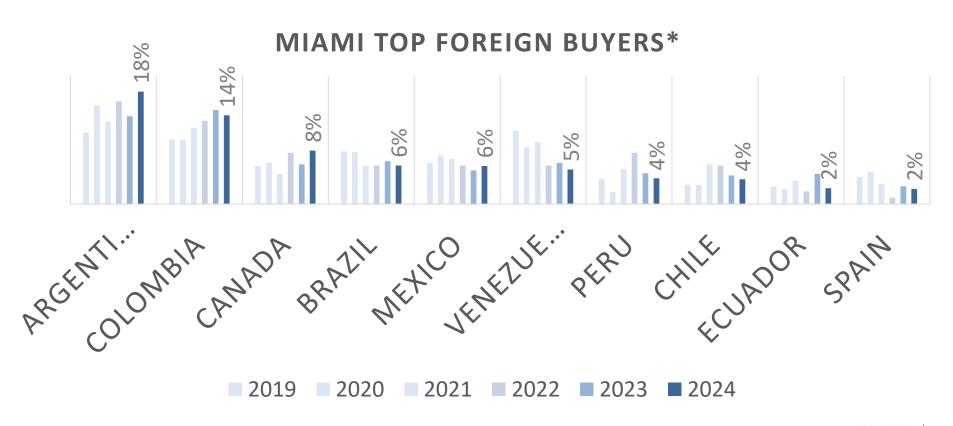
AUGUST 2023-JULY 2024

County	Dollar Volume	Sales	% County Share
Miami-Dade	\$2.3 Billion	2,580	65%
Broward	\$584 Million	1040	26%
Palm Beach	\$94 Million	90	2%
Martin	\$5 Million	10	Less than 1%
Other counties*	\$125 Million	270	7%
Total	\$3.1 Billion	4,000	100%

^{*}Other Counties are Orange, Osceola, Lee, Collier, Lake, Seminole, and Marion



MIAMI Top Tier Countries of Origin, 2019-2024

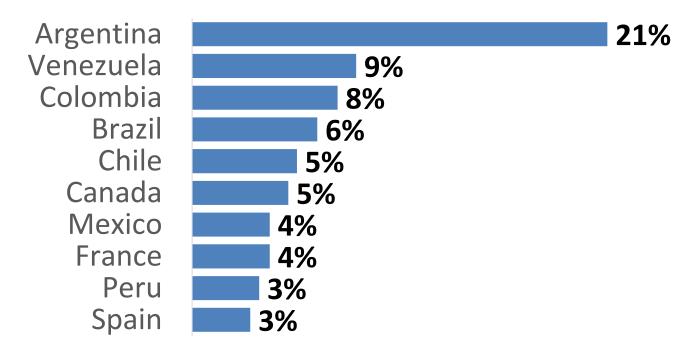


^{*}Rank is based on the rank of the most recent year.

MIAMI Foreign Buyers Came from 49 Countries



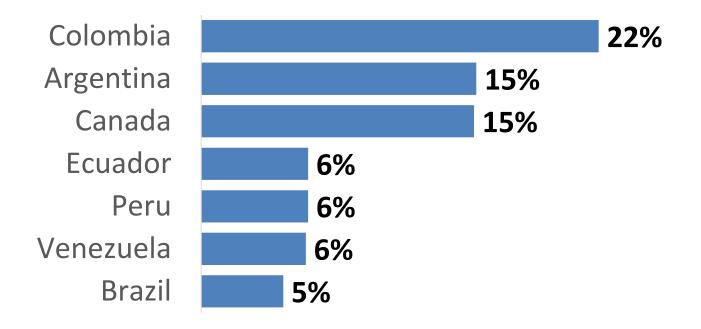
Miami-Dade County: Latin Americans and Europeans Were Major Buyers



Other buyers were from Cuba, Ecuador, Honduras, Turkey, Dominican Republic, Italy, Germany, Haiti, India, Israel, Poland, United Kingdom, China, Australia, Austria, Bahamas, Bolivia, Guatemala, Jamaica, Nicaragua, Portugal, Puerto Rico, Slovenia, Sweden, Thailand, Trinidad & Tobago

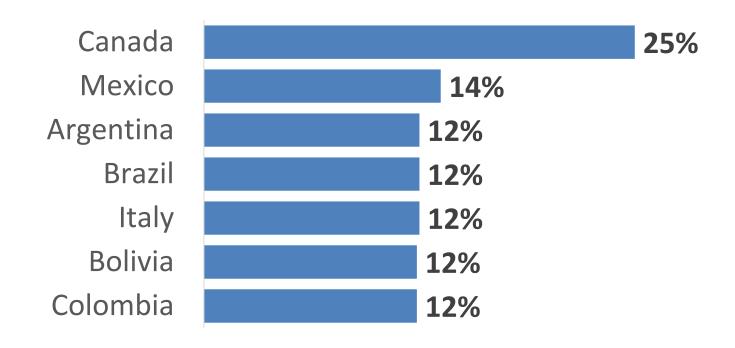


Broward County: Latin Americans and Canadians Were Major Buyers



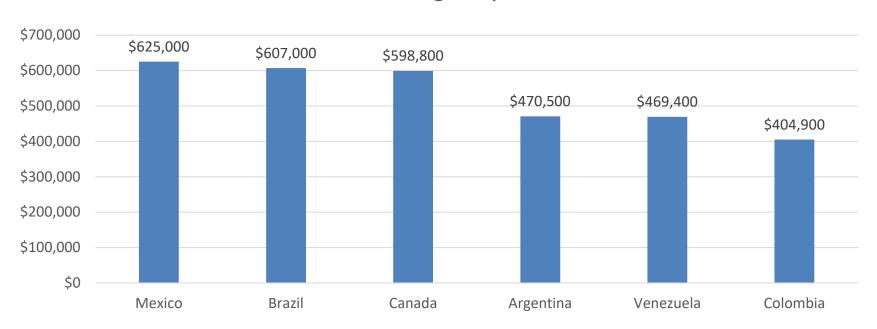


Palm Beach County: <u>Canadians and Latin Americans Were Major Buyers</u>



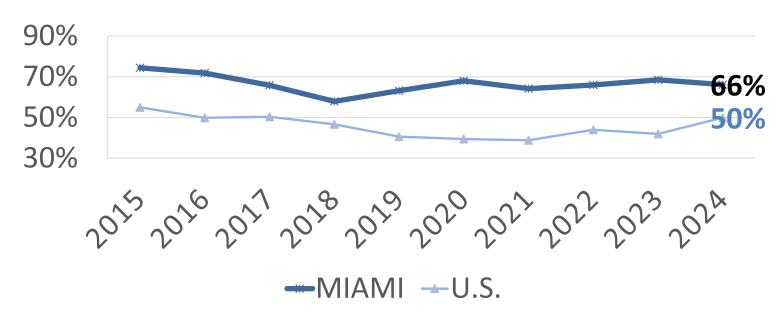
Mexico, Brazil, Canada Buyers- Highest Median Purchase Price

MIAMI Realtors® Foreign Buyer Median PRICE



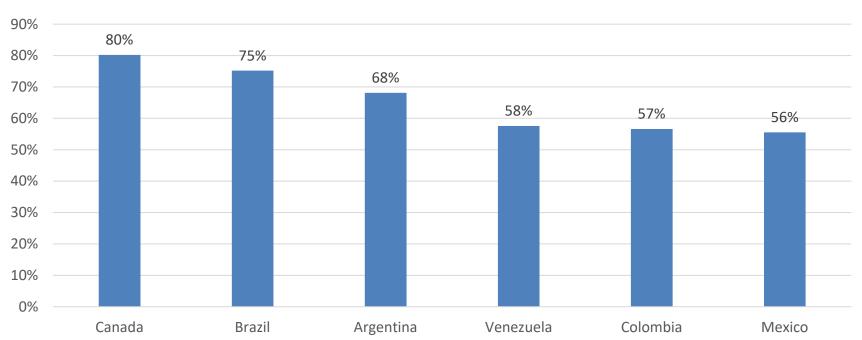
66% of MIAMI Foreign Buyers Paid All Cash 50% Among US Foreign Buyers

ALL-CASH PURCHASES



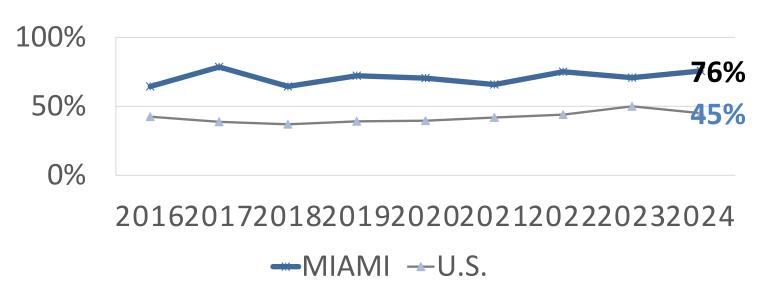
Canada, Brazil, Argentina — Highest Cash Sales Share

All-cash sales



76% of Properties Purchased for Vacation or Rental Use 45% Among All US Foreign Buyers

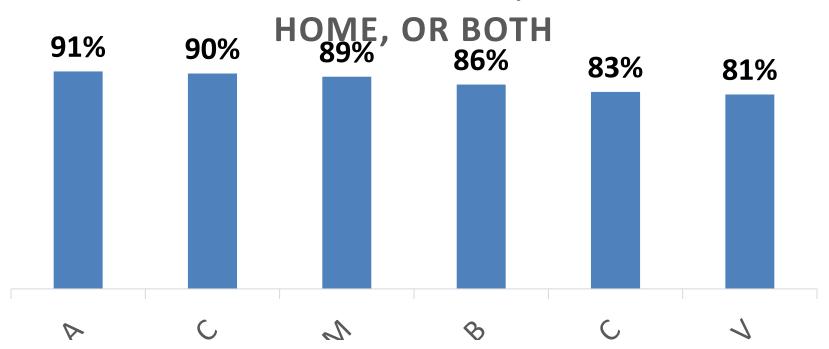
INTENDED FOR VACATION USE OR INVESTMENT RENTAL





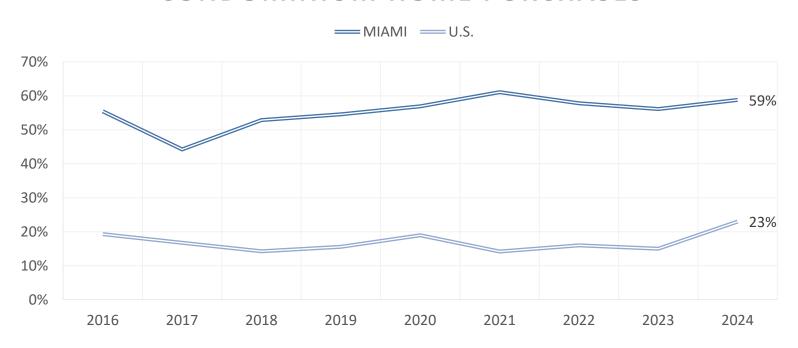
Argentina, Colombia, Mexico — Highest Fraction Who Intended to Rent Out Property

INTENDED AS A RENTAL, VACATION

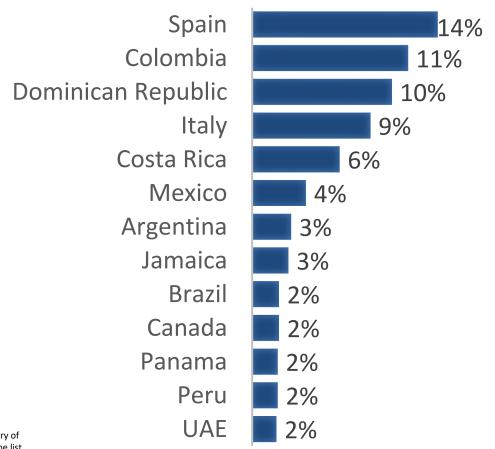


59% of Foreign Buyers Purchased Condominiums 23% Among All US Foreign Buyers

CONDOMINIUM HOME PURCHASES

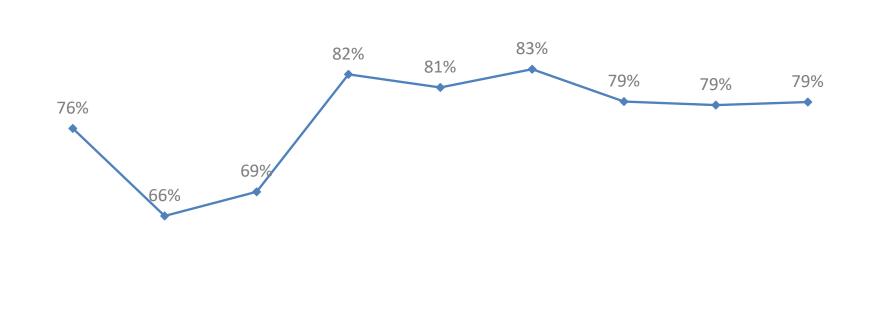


Top Countries Americans in MIAMI Market Area Are Looking to Purchase Property



^{*}Some respondents did not identify the country of interest so there could be more countries in the list.

79% of MIAMI REALTORS® are Fluent in Another Language



2024 FLORIDA REPORT Highlights

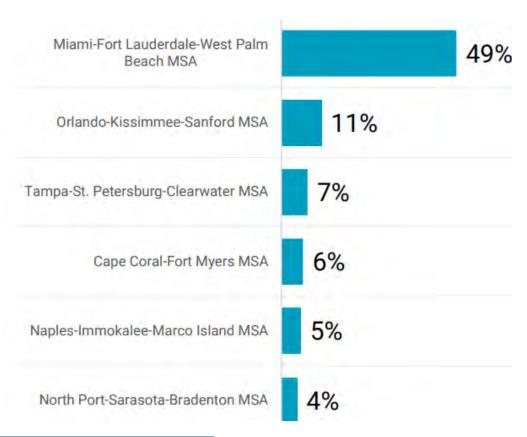


Florida: #1 Destination of U.S. Foreign Buyers for 16th Consecutive Year!

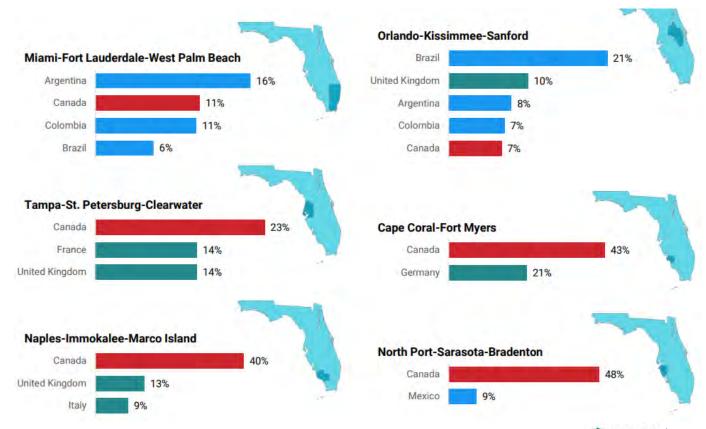
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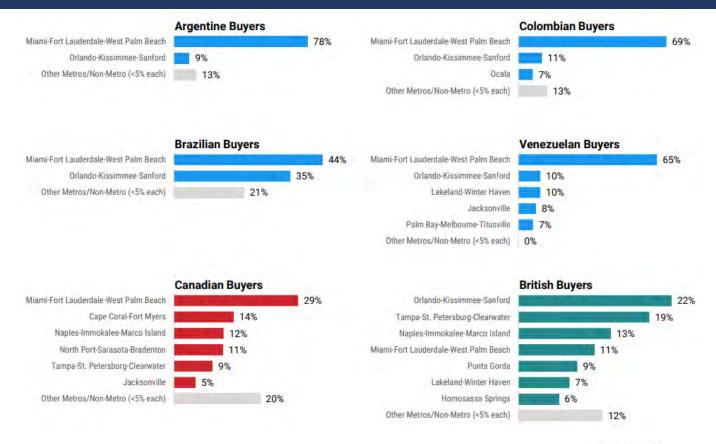
2024 Florida Report: MIAMI Market: Largest U.S. Foreign Buyer Market



2024 Florida Report: Major Buyer Countries by Metro Area



2024 Florida Report: Major Destination Metros – Miami #1 for 5 Countries



TOP-10 Countries Searching MiamiRealtors.com FEBRUARY 2025



1. Colombia



6. India



2. China



7. Argentina



3. Venezuela



8. Spain



4. Philippines



9. Germany



5. Canada



10. United Kingdom





TOP-10 International Cities Searching MiamiRealtors.com FEBRUARY 2025





1. Bogota, Colombia



2. Buenos Aires, Argentina



3. Toronto, Canada



4. Moscow, Russia



5. Madrid, Spain



6. London, England



7. Barquisimeto, Venezuela



8. Medellín, Colombia



9. Mexico City, Mexico



10.Caracas, Venezuela

TOP-10 U.S. States Searching MiamiRealtors.com FEBRUARY 2025





2. California



3. Washington



4. Iowa



5. Georgia



1. Virginia 6. New York



7. Texas





9. North Carolina



10. Michigan





TOP-10 U.S. Cities Searching MiamiRealtors.com FEBRUARY 2025



1. San Jose, CA



6. Los Angeles, CA



2. Des Moines, IA



Dallas, TX



3. New York, NY



8. Cheyenne, WY



4. Atlanta, GA



9. Las Vegas, NV



5. San Antonio, TX



10. Chicago, IL



SINGLE-FAMILY HOMES



CLOSED SALES



16



MEDIAN SALE PRICE



\$5,975,000



ACTIVE INVENTORY



277

TOWNHOUSES AND CONDOS



CLOSED SALES



108



MEDIAN SALE PRICE



\$798,000



ACTIVE INVENTORY



2,067



Miami Beach (City) Single-Family Homes



CLOSED SALES



16



MEDIAN SALE PRICE



\$5,975,000



ACTIVE INVENTORY



277



DOLLAR VOLUME



\$219 Million



NEW LISTINGS



57



NEW PENDING SALES



21



Miami Beach (City) **Townhouses and Condos**



CLOSED SALES



108



MEDIAN SALE PRICE



\$798,000





2,067



DOLLAR VOLUME



\$139 Million



NEW LISTINGS



339



NEW PENDING SALES

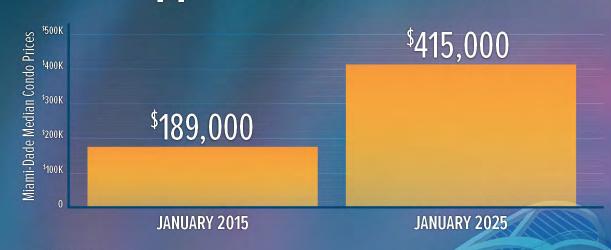


147

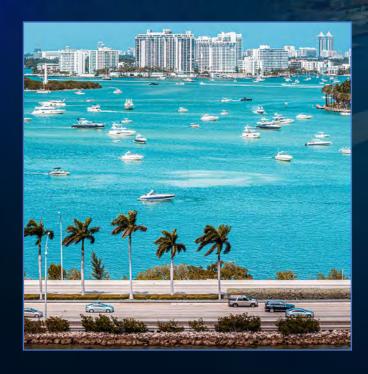


120% Increase in Miami Condos Price Appreciation in the Last 10 Years





Source: MIAMI REALTORS® SEFMLS



Where the World Wants to Live

Source: Remitly



#2
Best Party City
in the U.S.
(Miami)

Source: U.S. News & World Report, 2025



#1
The Latest Nights
in the U.S.
(Highest % of all nightlife
Lyft rides b/w 3-5 a.m.)

Source: Lfyt and Door Dash, 2024



#1
U.S. City for
Late-Night Glam
(Highest % of late-night rides in luxury Lyft vehicles)

Source: Lyft and Door Dash, 2024



#1
Restaurant in Florida
(Miami Beach's
Joe's Stone Crab)

Source: LoveFood, 2024



#1

Grossing Independent Restaurant in the U.S. (Joe's Stone Crab – \$49.4M in sales)

Source: Restaurant Business, 2024



#2

Grossing Independent Restaurant in the U.S. (MILA on Miami Beach - \$49.1M in sales)

Source: Restaurant Business, 2024



#2

Largest Vacation Home Market in the U.S. (Miami Beach)

Source: MIAMI REALTORS® analysis of U.S. Census Bureau data, 2025



#2
Highest Growth in Black Businesses (Miami)

Source: Brookings Institution, 2025



#3
Most Prestigious
Art Fair in the World
(Art Basel Miami Beach

Source: TimeSpek, 2024



#1
Sexiest City
in the World
(Miami)

Source: Big 7 Travel



#**3**Most Fun City
in America

Source: WalletHub, 2024



#1
Best Convention
Center in the U.S.
(Miami Beach)

Source: Skift Meetings Awards, 2024



#2
Most International
Tourism
(Miami-Miami Beach-Kendall, FL)

Source: Survey of International Air Travelers, 2024



#2

Largest Year-over-Year
Percentage Increase in
Employment
(Miami-Miami Beach-Kendall)

Source: BLS, 2024



#5

Hottest Housing Market in America (Miami Beach Zip 33141) North Bay Village

Source: The Business Journal, 2025



#1
Drone-First Responder
Program to Bolster
Public Safety

Source: Sykdio's DFR program



#3
Most Policed City
in the U.S.
(Miami Beach – 51.7 officers
per 10K residents)

Source: PoliceScorecard, 2025



Top 10

Best U.S. Cities for Workcations
(Miami Beach)

Source: Travel & Leisure



Top 100

America's 100
Best Hospitals
(Mount Sinai Medical Center)

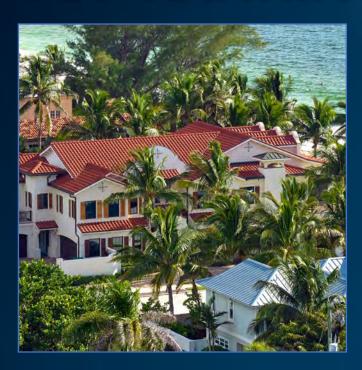
Source: Healthgrades, 2025



#1
Top Destination in the World for Those with \$100M in Investible Assets

Source: New World Wealth and Henley & Partners, 2024

MAMI REALTORS



#4
Most Uber-Luxury
Residential Sales in the
World

OMAMI REALTORS

Source: Knight Frank, 2024



#7

Highest Prime Price Forecast for 2024 ...in the World

Source: Knight Frank, 2024





#5

Most Five-Star Hotels in the World

Source: WorldAtlas, 2024

TOP RANKINGS



#3

Most Prestigious Art Fair in the World (Art Basel Miami Beach)

Source: TimeSpek, 2023

TOP RANKINGS



#1

Most Popular and Photogenic Beach in the World (Miami Beach)

Source: Inkifi, 2023

MIAMI Beach TOP RANKINGS



#1

Nude Beach in the World (Haulover Beach - Miami Beach)

Source: The U.K.-based lingerie & swim brand Pour Moi, 2023

MIAMI Beach TOP RANKINGS



#5

Best City for Art Deco in the World

Source: Nomad Epicureans





#9

Healthiest City to Live in the World

Source: Healthnews, 2024

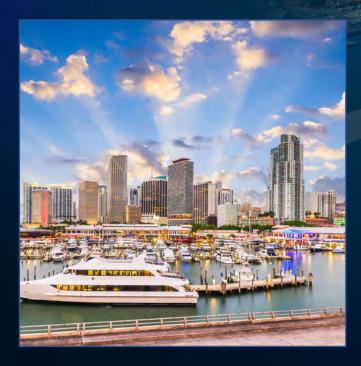




#1

Happiest City in the U.S.

Source: Mindbody Wellness Index, 2022

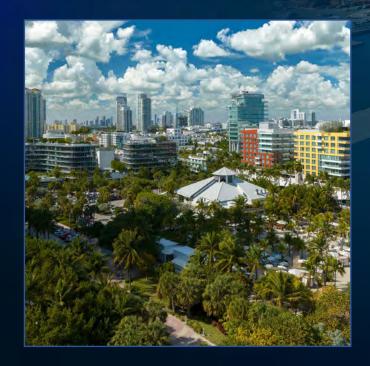


#6
Cleanest U.S. City

MiamiRealtors.com

Source: House Fresh, 2023





#9

Greenest U.S. City

Source: EnVols Magazine (Air France), 2023



#1
Home Appreciation in the U.S.

OMAMI REALTORS

Source: CoreLogic U.S. Home Price Insights, 2024



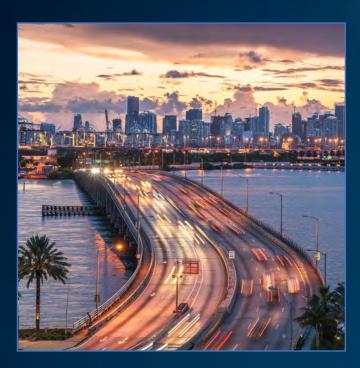


Miami is #1 for International Buyers in U.S.

Florida - #1 in U.S. for International Sales 20%

Miami MSA is 49% of all international home sales in the entire State of Florida

Source: NAR International/Florida Realtors Global Report 2024



#2
Footoot Cro

Fastest Growing City in the U.S.

CMAMI REALTORS

Source: U.S. News & World Report, 2024





#5

Best Place in the U.S. to Watch the Sunset

Source: The Discoverer Blog



#2
Most International
Tourism in the U.S.

OMAMI REALTORS

Source: Luxury Link, 2024

MIAMI Beach TOP RANKINGS



#3

Largest Vacation Home Market in the U.S.

Source: MIAMI REALTORS® analysis of US Census Bureau data, 2024



#2

Wage Growth in the U.S.

Source: Wall Street Journal, 2024

Miami Beach In the RANKINGS



#5
Most Venture Capital
Deals in the U.S.
(Miami)

Source: eMerge Americas, 2024





#2

City with the Most Career Flexibility in the U.S.

Source: Commercial Café, 2024



#2

Most Office Space Under Construction in the U.S.

MAMI REALTORS

Source: Commercial Edge, 2024





Highest Equity-Rich Population in the U.S.

Palm Beach ranked #4 Miami-Dade ranked #5

Source: ATTOM, 2024



#3

Best U.S. City for Investing in Commercial Real Estate

Source: DLA Piper, 2023





#3

Tallest Skycrapers in the U.S.

Source: The Council of Tall Buildings & Urban Habitat, 2024



#6
Best Skyline in the U.S.

Source: Rent.com, 2024





#8

Best Tech Job City in the U.S.

Source: Course Report, 2024





#1

Most Competitive Apartment Market in the U.S.

Source: RentCafe, 2024



#1

Hottest Market for Apartments in the U.S.

Source: RentCafe, 2024



#1
Food City of the Year

Source: Bon Appetit, 2023





#7

Top U.S. City for Food and Drink

Source: Food & Wine 2024 rankings



#6
Best Sports City in the U.S.

MiamiRealtors.com

Source: WalletHub, 2024





#1

Only city in the world with NFL, NBA, MLB, NHL, MLS, and Formula 1

Source: Various professional sports leagues



#3

Best City in the U.S. for Office Investing in 2024

Source: Crexi, 2024





#1

Highest-performing hotel market in the U.S.

Source: CoStar, 2024

TOP RANKINGS



#1

Most International Immigration in the U.S.

Source: U.S. Census, 2024



#1

Best 15-minute U.S. City

(access to everything you need in 15-minute radius)

Source: moveBuddha.com, 2021

MIAMI Beach TOP RANKINGS



#1

World's Leading Lifestyle Destination

Source: World Travel Awards, 2023



#1

American City with the Prettiest People

Source: HGTV

TOP RANKINGS



#1

Ultimate Shopper's Paradise in the U.S.

Source: Storage Café, 2024





#3

Top Luxury Watch Market in the U.S.

Source: Swiss Watch brand Purnell, 2024





#1

Most Supercar-Obsessed City in the U.S.

Source: Chasing Cars, 2023

TOP RANKINGS





#3

Most Fun City in America

Source: WalletHub, 2024

TOP RANKINGS



#2
Best Party City
in the U.S.

Source: U.S. News & World Report, 2023





#9

Best U.S. City to be a Dog

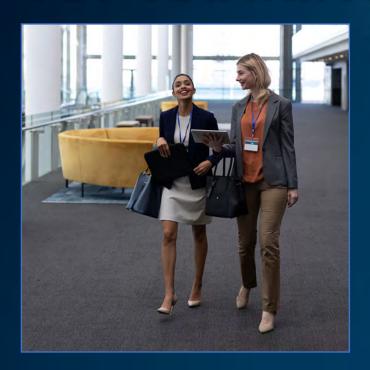
Source: Honest Paws





Miami is NOT one of the Top-10 Cities for Worst Drivers

Source: Forbes, 2024



#1

Best Convention Center in the U.S.

CAM REALTORS

(Miami Beach Convention Center)

Source: 2024 Skift Meetings Awards



#6
Best U.S. City for
International Business

MAMI REALTORS

Source: FT-Nikkei, 2024



#1

Best U.S. City for Foreign Investment

Source: Financial Times & Nikkei, 2022





#1

Foreign-born population in the U.S.

Source: BestCities.org, 2022



#4

Where Median Home Prices Doubled the Fastest

Source: Point2Homes, 2024





#5

Best Place to Start a Business

Source: WalletHub, 2024





#5

Best U.S. City to be an Entrepreneur

Source: The Zebra, 2023





#7

Best U.S. City for College Grads

Source: ApartmentAdvisor, 2024





#7

Most Life Sciences Establishments

Source: CommercialCafe, 2024



#9
Most Expensive Street in the U.S. (Brickell)

OMAMI REALTORS

Source: JLL, 2024



#10
Best Big City in the
United States

OMAMI REALTORS

Source: Conde Nast Traveler, 2024



#11
Biggest Net Gain of Corporate HQs
since 2017

MAMI REALTORS

Source: HireaHelper.com, 2024





Top-100

America's 100 Best Hospitals 2024

- HCA Florida Kendall Hospital
- Mount Sinai Medical Center, Miami Beach
- HCA Florida Aventura Hospital in Aventura

Source: Healthgrades, 2024





#1

Economy in the U.S. (Florida)

Source: CNBC, 2024

BROWARD TOP RANKINGS



#6

Best Boating Destination in the U.S. in 2024 (Fort Lauderdale)

Source: Boatsetter, 2024

Palm Beach TOP RANKINGS



TOP 5

Where Billionaires
Continue to Buy Homes

SOUTHS MAM A Division of United MIAM MIAM REALTORS

Source: Realtor.com, 2024



#3

Most Affordable Beach Town in the U.S. (Deerfield Beach)

Source: Realtor.com, 2024

Palm Beach TOP RANKINGS



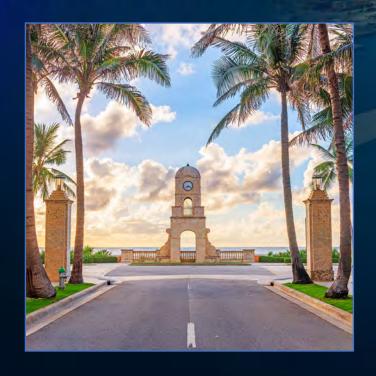
TOP 40

Best Places to Live for Families in the U.S. (Wellington)

STATES AND A DIVISION OF UT

Source: Fortune Well, 2024





#3

Highest Average Asking Price for Commercial Rents (Palm Beach's Royal Palm Way) Brickell ranked #9

Source: JLL's 2024 Most Expensive Streets Report

Palm Beach TOP RANKINGS



#2

Busiest Private Jet Airport in the U.S. (Palm Beach International Airport)

JIHS A Division of MIAMI REALTOR

Source: Argus TraqPak, 2024

Palm Beach TOP RANKINGS



#3

Most Home Sales of \$10 Million or More in the U.S.

SOUTHS A Division of United MIAM MIAMI REALTORS

Source: Compass, 2024



#11

Wealthiest Suburb in America (Palm Beach)
Pinecrest in Miami ranked #20

Source: GOBankingRates.com, 2024

Palm Beach TOP RANKINGS



#1
Dog-Friendly Beach
in the U.S.
(Jupiter Dog Beach)

STATES AND A DIVISION OF UT

Source: USA Today's 2024 Reader's Choice List

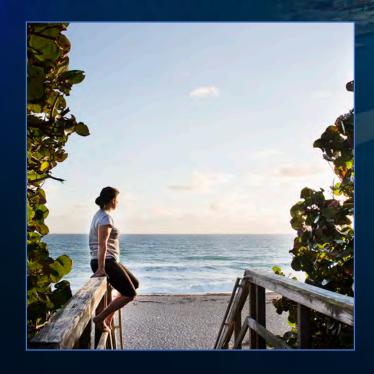


#1

Dog-Friendly Beach in the U.S. (Jupiter Dog Beach)

Source: USA Today 2024 Reader's Choice List





#1

Best Coastal Small Town in the U.S. (Stuart)

Source: USA Today, 2024



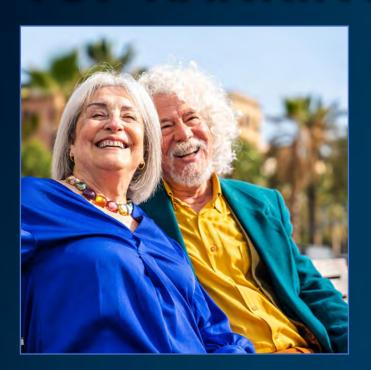


#3

Safest City in America (Pembroke Pines) Coral Springs ranked #7

Source: MoneyGeek, 2024

Martin County TOP RANKINGS



#1
America's Best Small
Retirement Town
(Stuart)

SOUTHS A Division of United MIAM MIAMI REALTORS

Source: Travel + Leisure, 2024

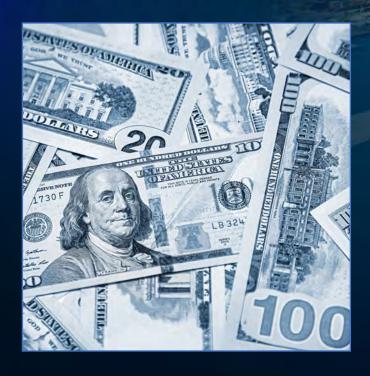




The Most Important City in America

Source: Financial Times





The Capital of Capital





The U.S.'s New Economic Powerhouse

Source: Daily Mail





The Wall Street of the South

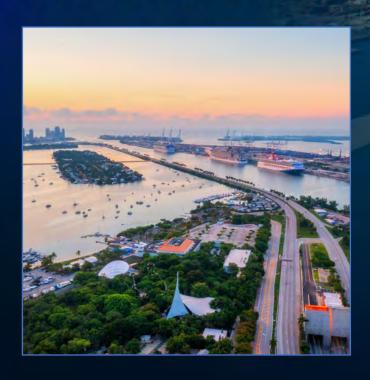




America's New Financial Hub

Source: JLL report





The Gateway to the Americas





The Golf Capital of Florida #PalmBeach





The Wealth-Management Hub for Latin America

Source: Bloomberg





Financial Capital

Source: Bloomberg





Art World Capital

Source: Artsy





The Most Important Place in the Art World

Source: MSN

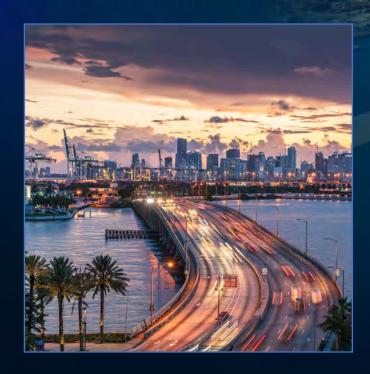




The Hot New Tech Hub

Source: Wall Street Journal





National Tech Hub for Resilience

Source: U.S. Department of Commerce's Economic Development Administration



U.S. Capital of Cool

Source: Time Magazine